

# Sustainable strategies for dairy cow replacements

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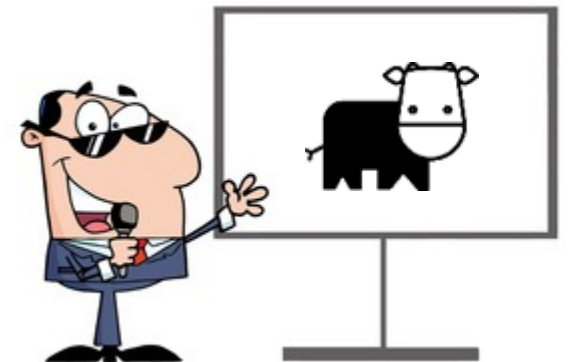
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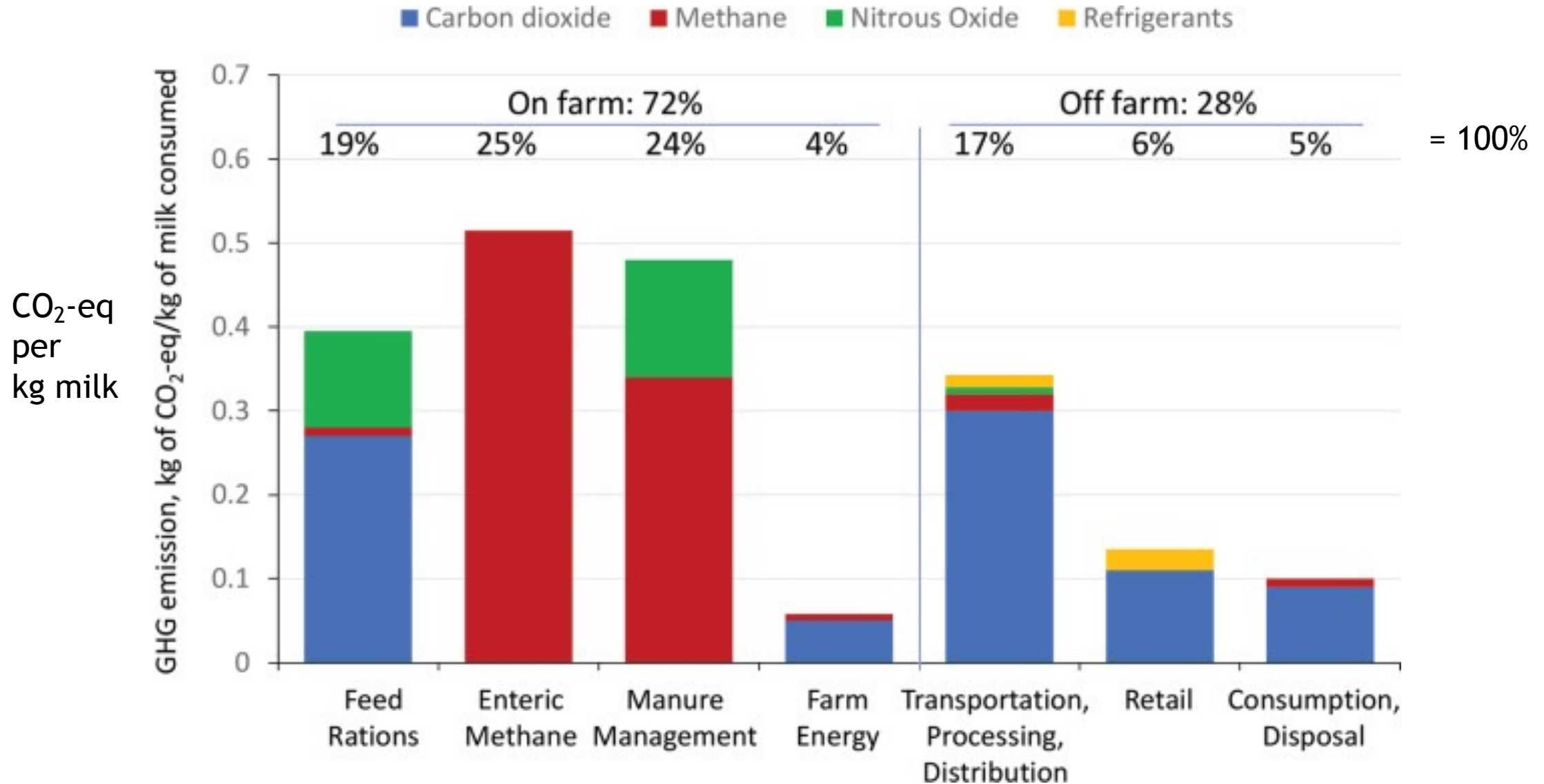


# Overview

1. Green house gasses: feed efficiency, reproduction, productive life
2. What affects productive life?
3. Economics of productive lifespan
4. Replacement decision support
5. Summary



# Major sources of greenhouse gases (GHG) from production and consumption of milk in the United States



# Role of reproduction and replacement management



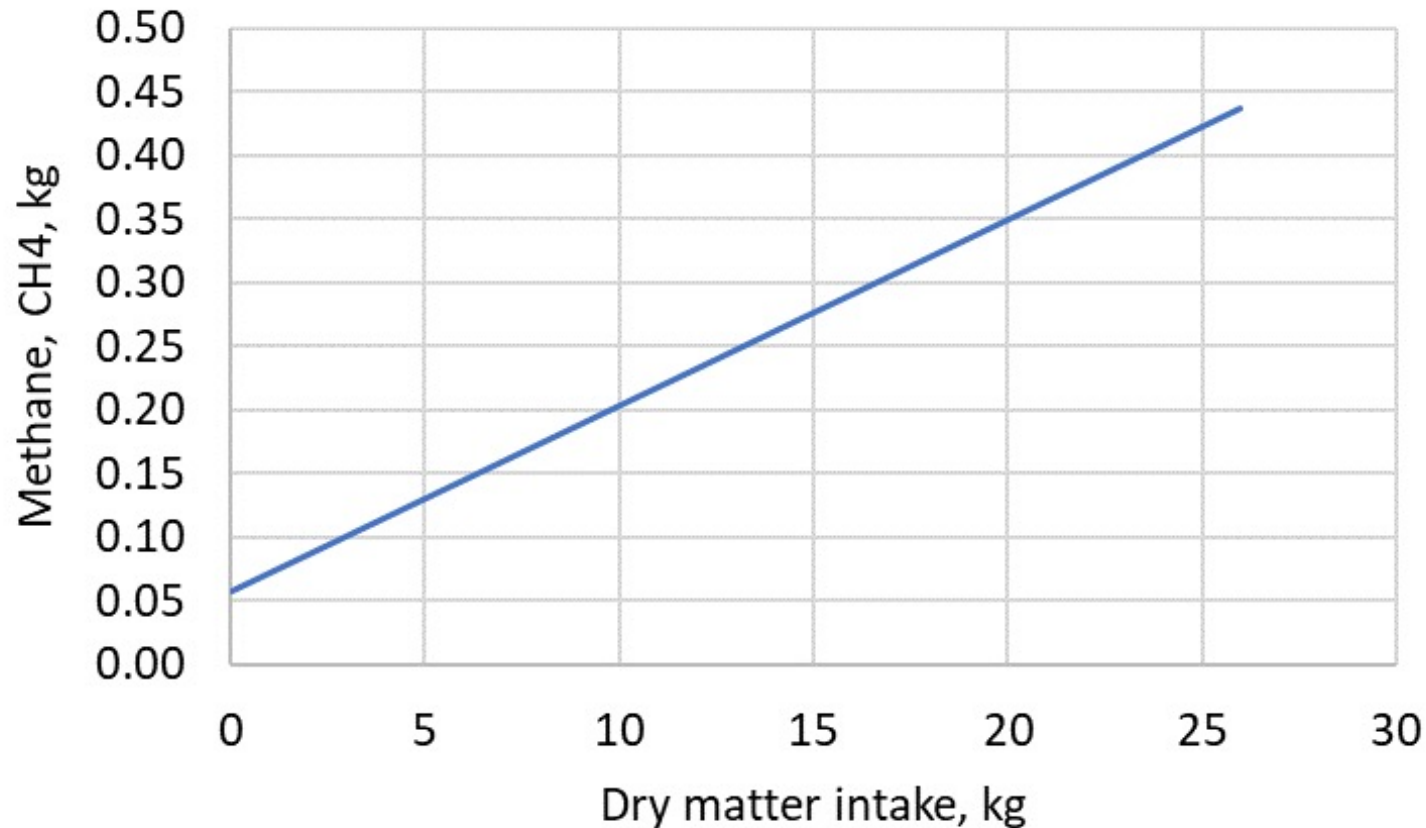
## Prediction of Methane Production from Dairy and Beef Cattle

J. L. Ellis,<sup>\*1</sup> E. Kebreab,<sup>\*</sup> N. E. Odongo,<sup>\*</sup> B. W. McBride,<sup>\*</sup> E. K. Okine,<sup>†</sup> and J. France<sup>\*</sup>

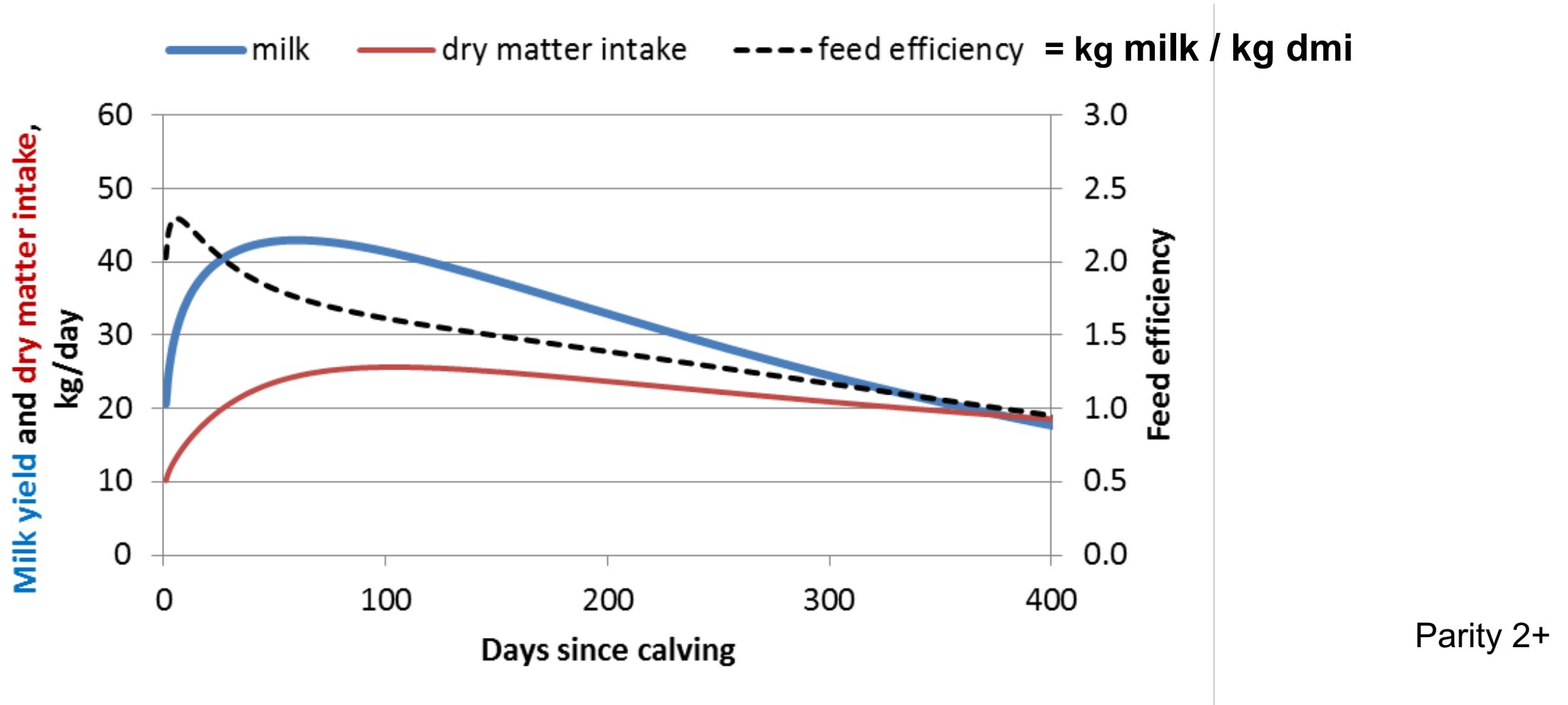
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### Dry matter intake predicts enteric methane release



# Days since calving and feed efficiency

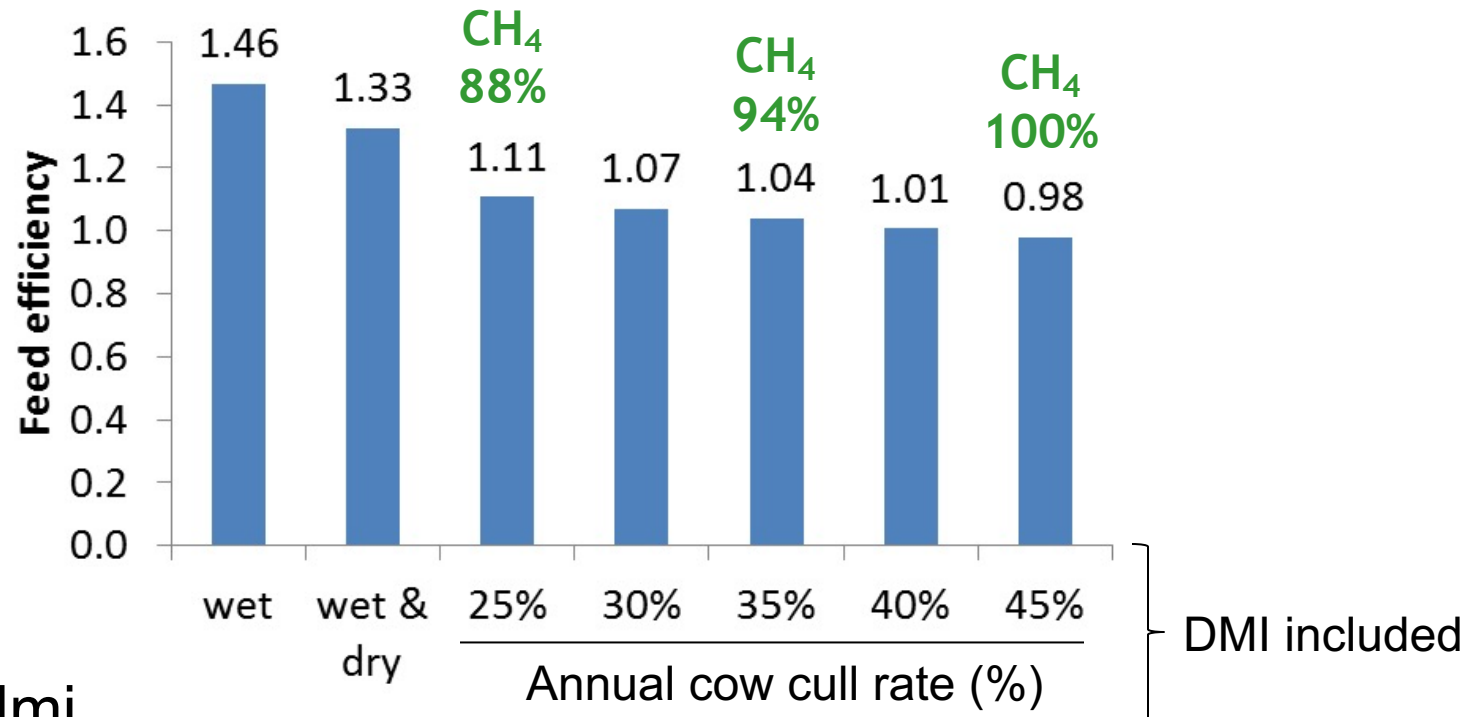


DMI = dry matter intake (= feed without water): production + maintenance  
DMI =  $f(\text{fat-corrected milk, body weight, days since calving})$  NRC, 2001

# Culling, Feed Efficiency, Methane (CH<sub>4</sub>)

Dry matter consumed by replacement heifers varies

	365 days			Annual cull rate (24 months at first calving)				
	Milk	DMI wet	DMI dry	25%	30%	35%	40%	45%
kg	9,432	6,442	668	1,416	1,699	1,982	2,265	2,548

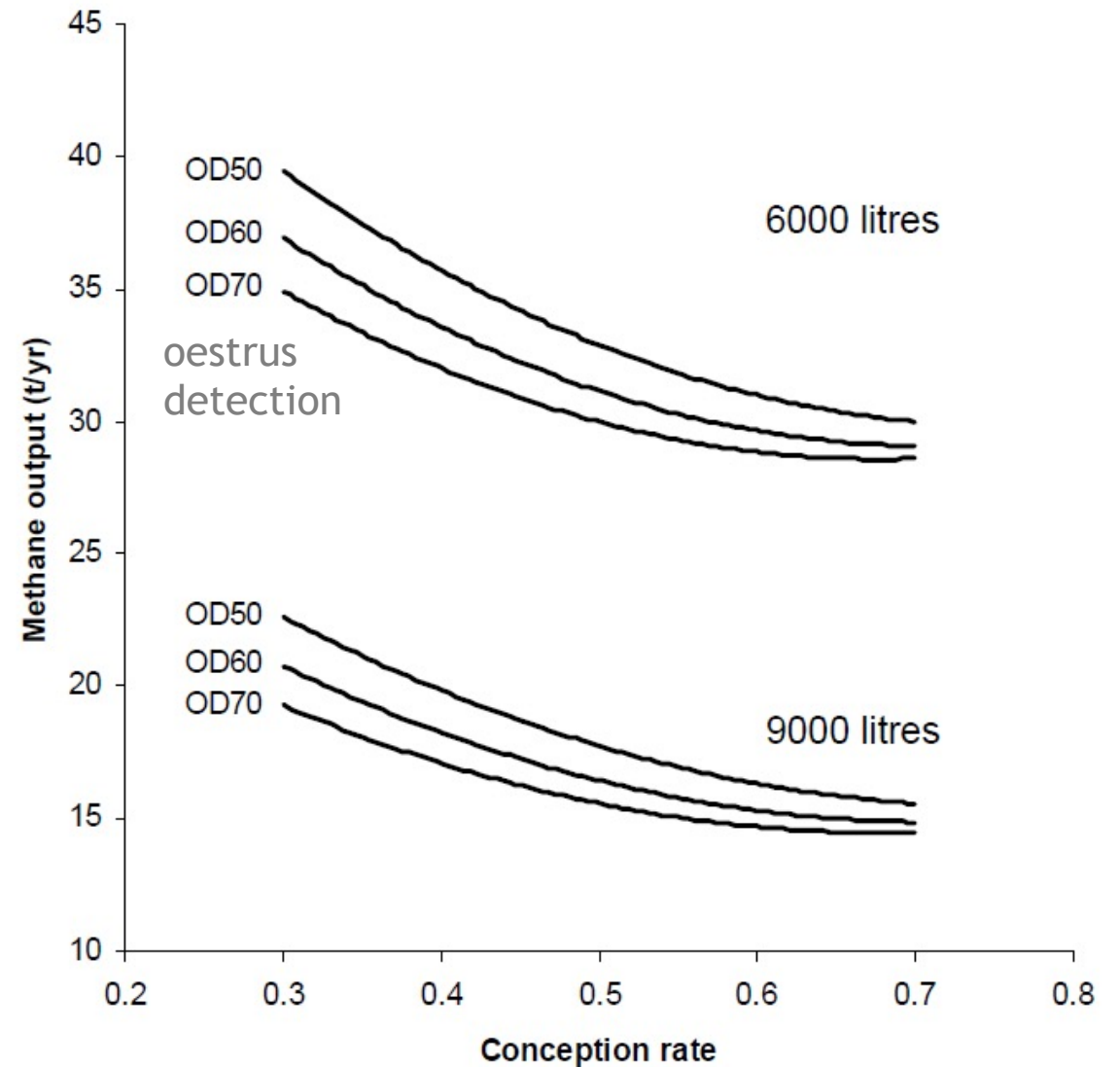
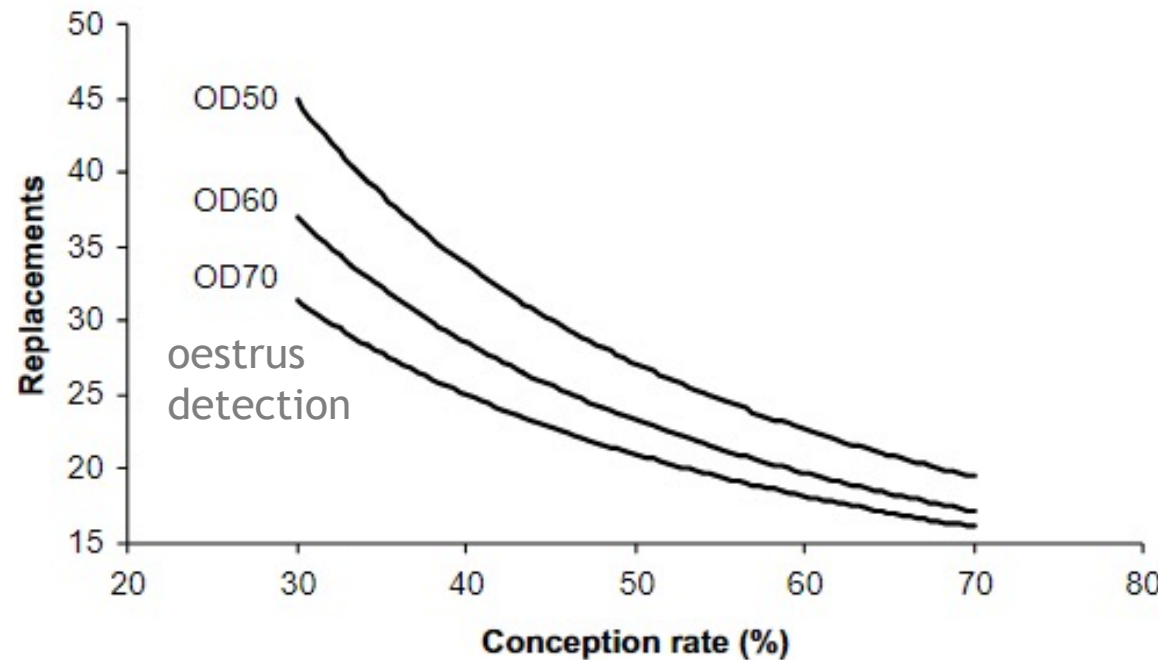


Feed Efficiency = milk/dmi

# Fertility and Methane output

Garnsworthy, 2004. An. Feed. Sci. Tech. 112:211-223

- Conception rate  $\uparrow$  (fertility)
- $\rightarrow$  Replacements  $\downarrow$  (heifers/cow)
- $\rightarrow$  Methane  $\downarrow$





# In practice, little effect of fertility on culling (#heifers)

(Holsteins, ≥100 cows. Pregnancy rate = speed of getting pregnant)

	Pregnancy Rate	<8%	8 to 12%	12 to 16%	16 to 20%	20 to 24%	24 to 28%	>28%
Number of herds		297	805	1375	1299	765	262	94
Preg. rate-year ave, %		6	10	14	18	22	25	30
Number of cows-all Lact		218	228	299	372	441	503	358
Cows left herd-all Lact, %		40	39	38	37	36	36	36
SCC actual (x1000)		319	277	248	218	194	176	179
Rolling Milk (lbs)		18574	21076	22596	23744	24176	24637	24778

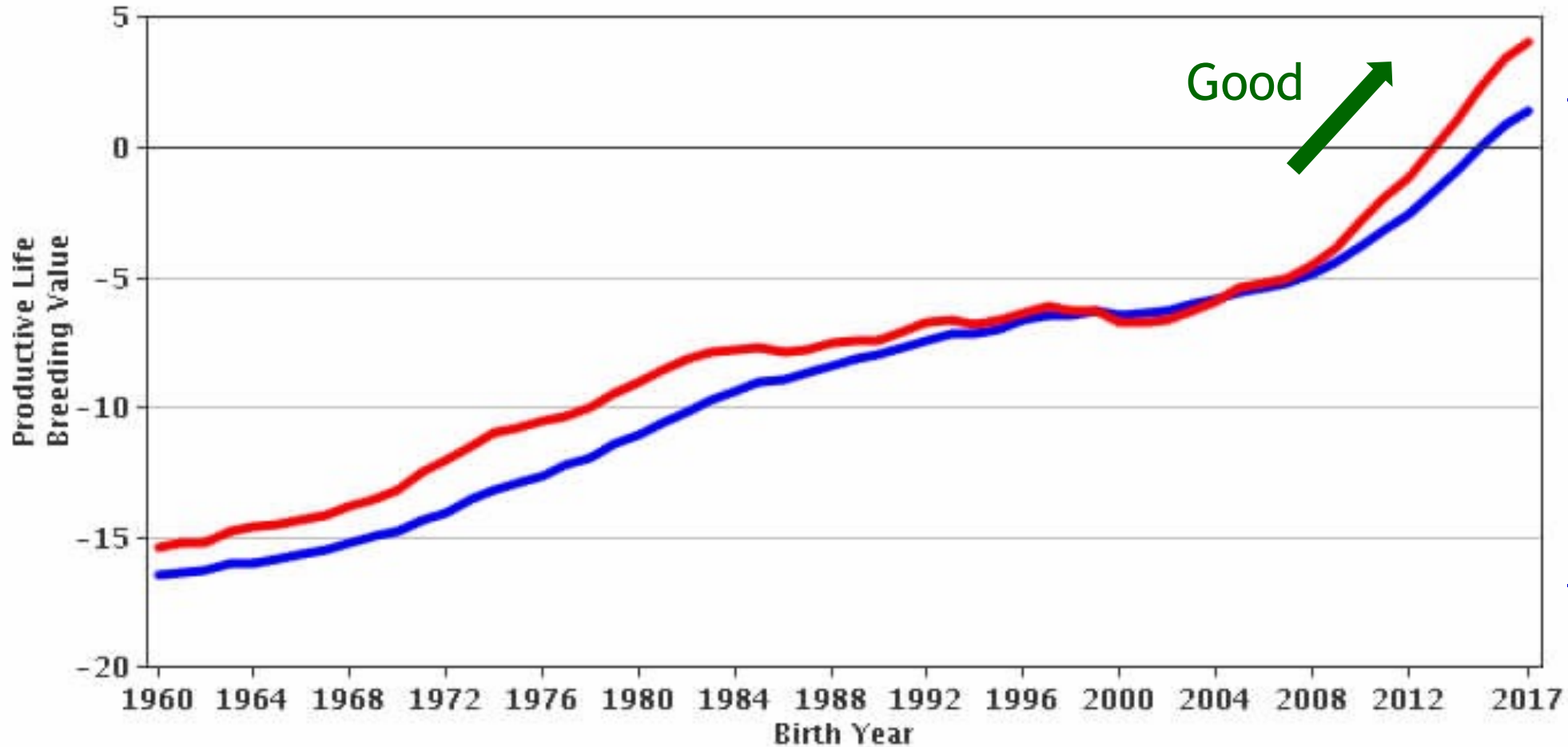
**Longer productive life  
(lower replacement rate)**

**Lower climate footprint**

# Genetically, cows have longer productive lives compared to cows in the past

Months

Breeding values ■ Cow ■ Sire Holsteins

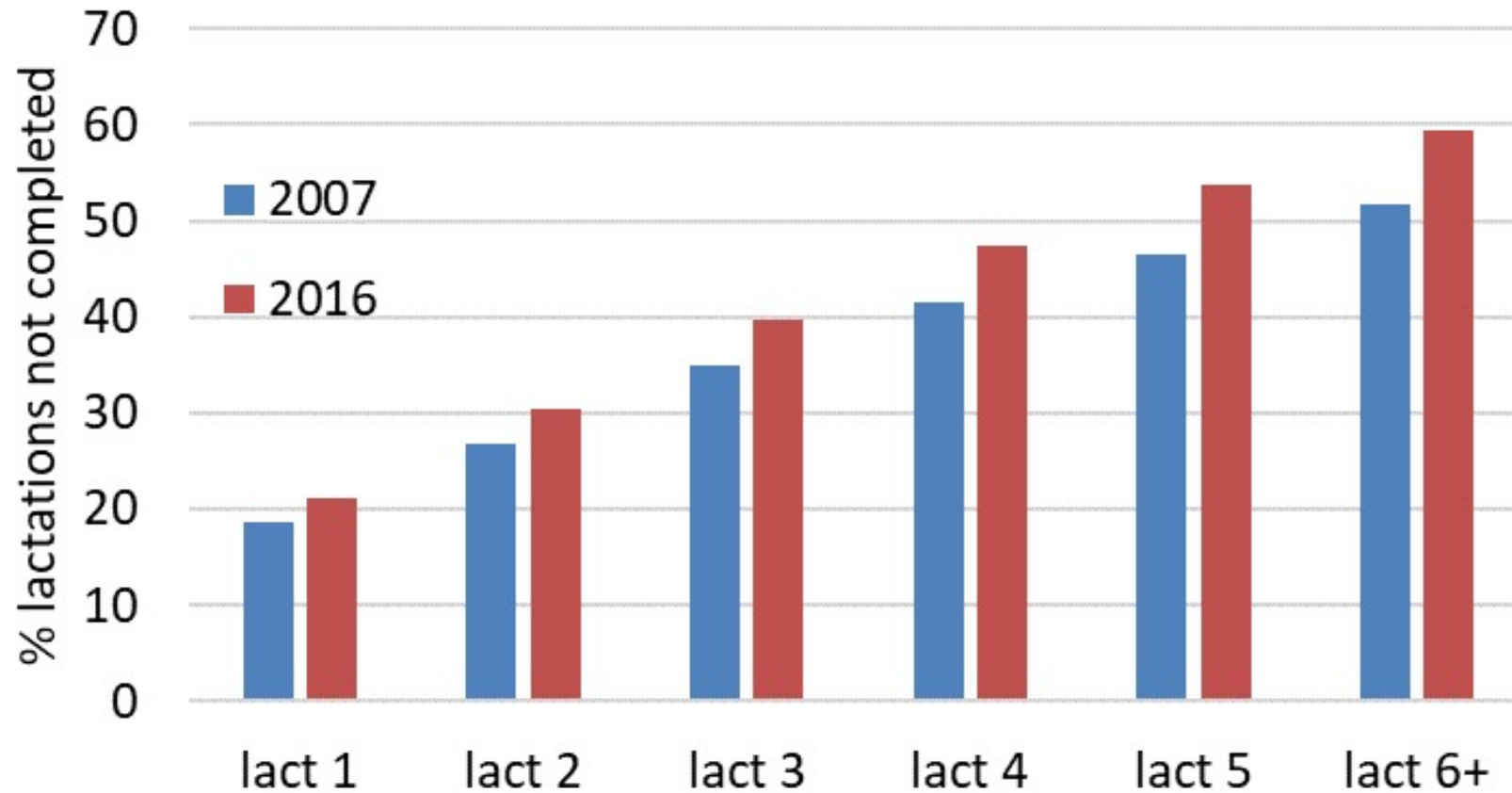


1960 → 2017  
+20 months BV=  
+10 months PTA

→ 33% to 21%  
annual cull rate,  
but *this genetic  
gain is not  
observed in  
practice*

# % cows **not** reaching next lactation (DHIA)

Actual productive life is decreasing



# Cows that survive

- 4 events per lactation:
  - 1 calving
  - 1 breeding
  - 1 pregnancy diagnosis
  - 1 dry off
- Risk factors for culling: sick, lame, not-pregnant, poor conformation, bad temperament, low milk yield, ...

# If we could choose, how long should the average cow remain in the herd?

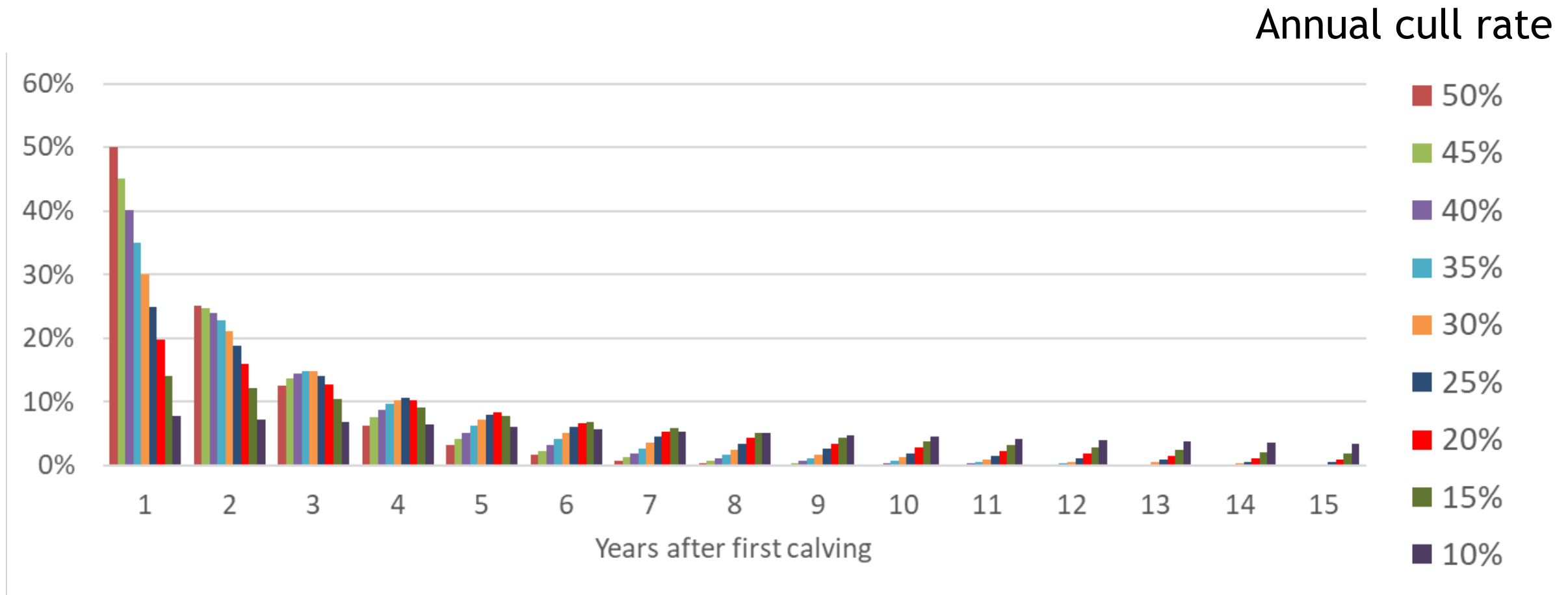
## cost of herd structure

- A simple model
- \$/cow/year

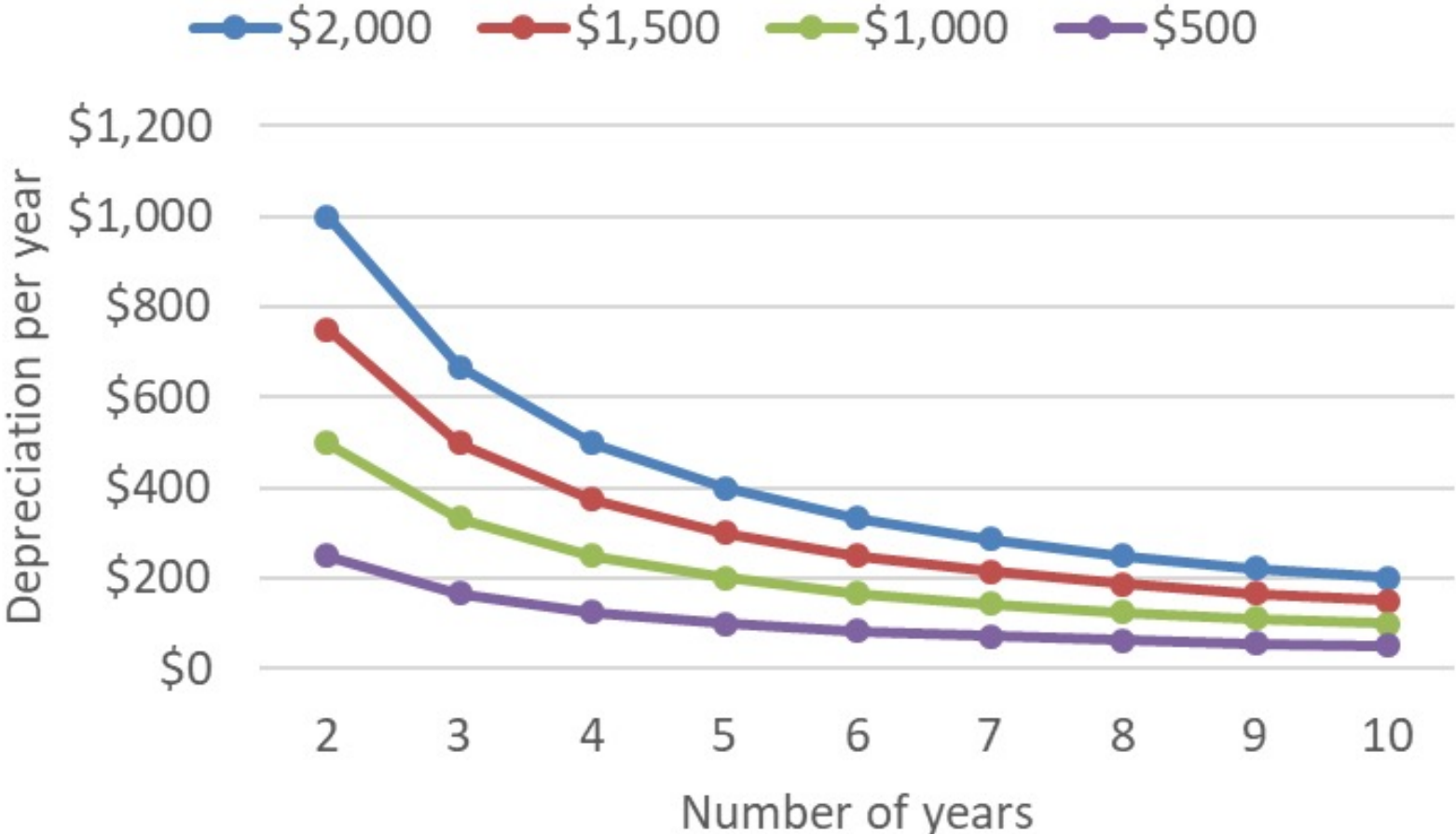
De Vries, A. (2020) J. Dairy Sci. 103:3838-3845



# Herd distribution, % cows per parity



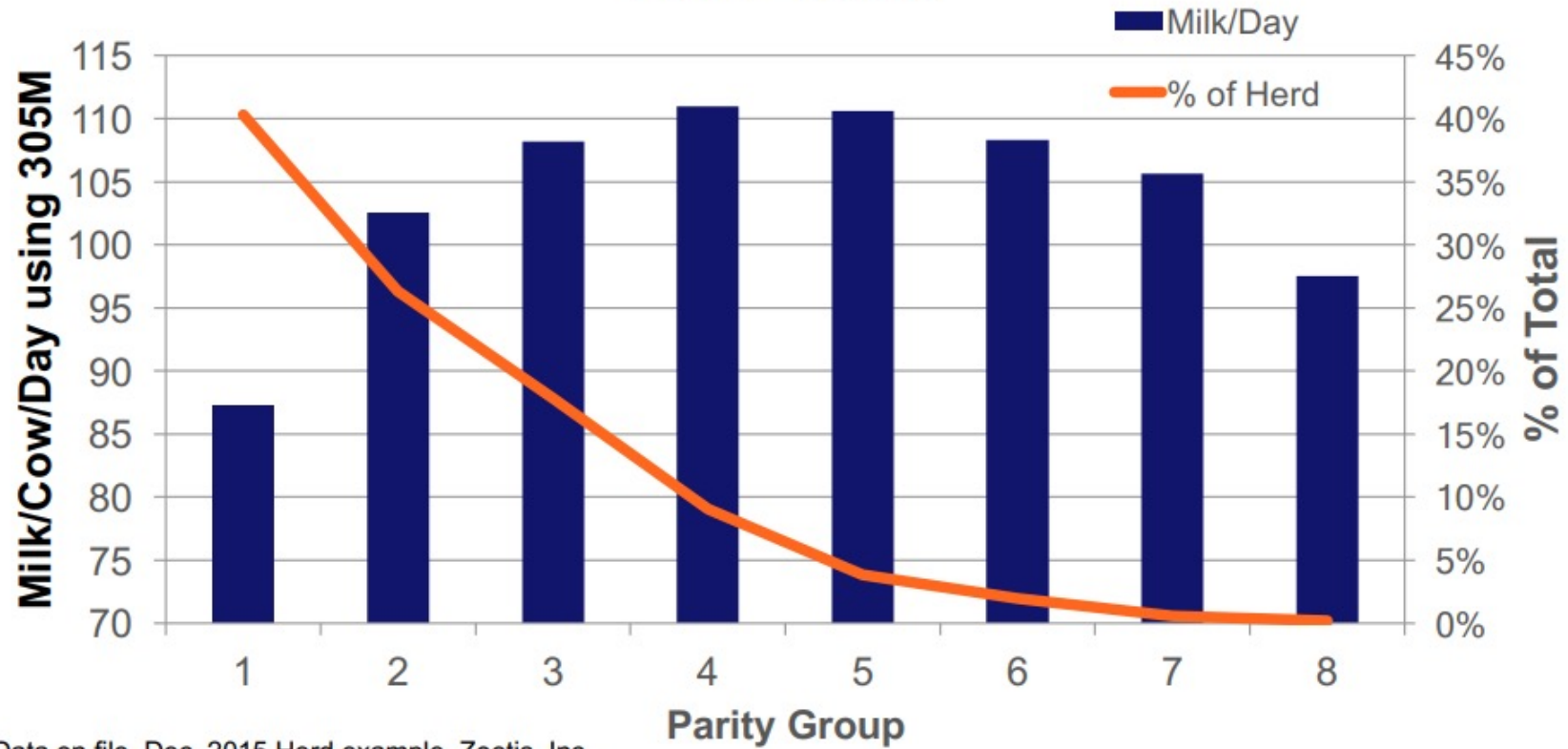
# Herd replacement cost: Cow depreciation (loss in value, heifer → cull)





# Longevity - driven profit

Performance and Percent of Herd by Parity  
Cows >100DIM

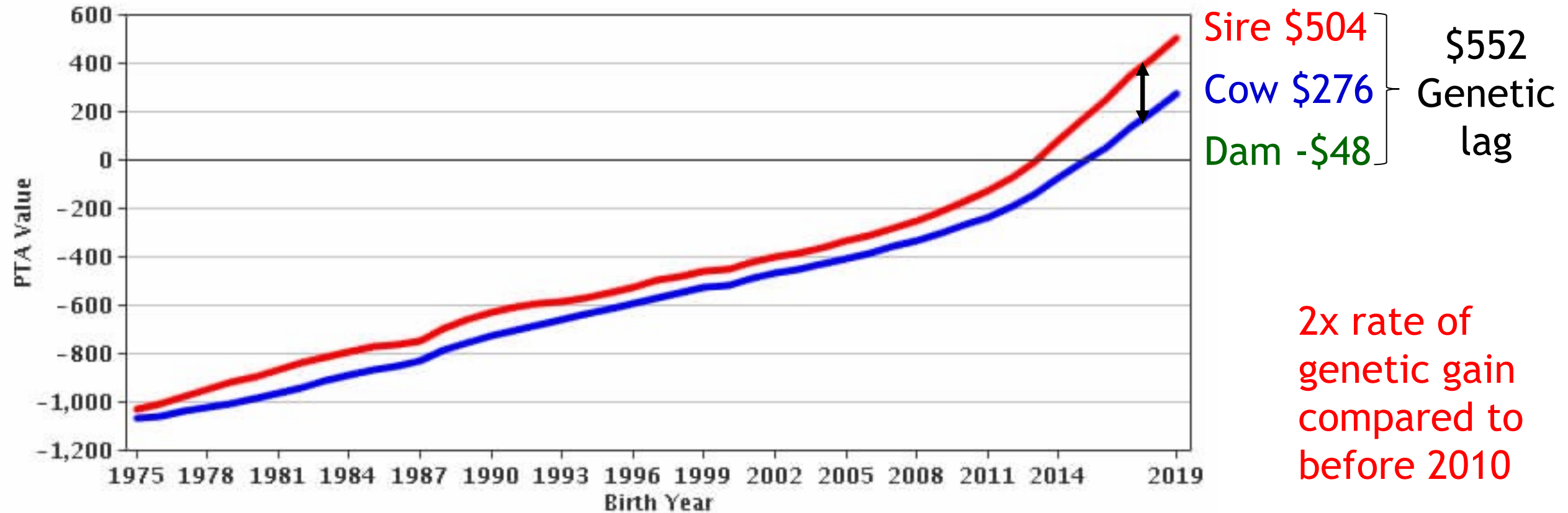


Data on file, Dec. 2015 Herd example, Zoetis, Inc.

# Trend in PTA of Lifetime Net Merit dollars = economic selection index from USDA

Net Merit PTA Values for Holstein or Red & White

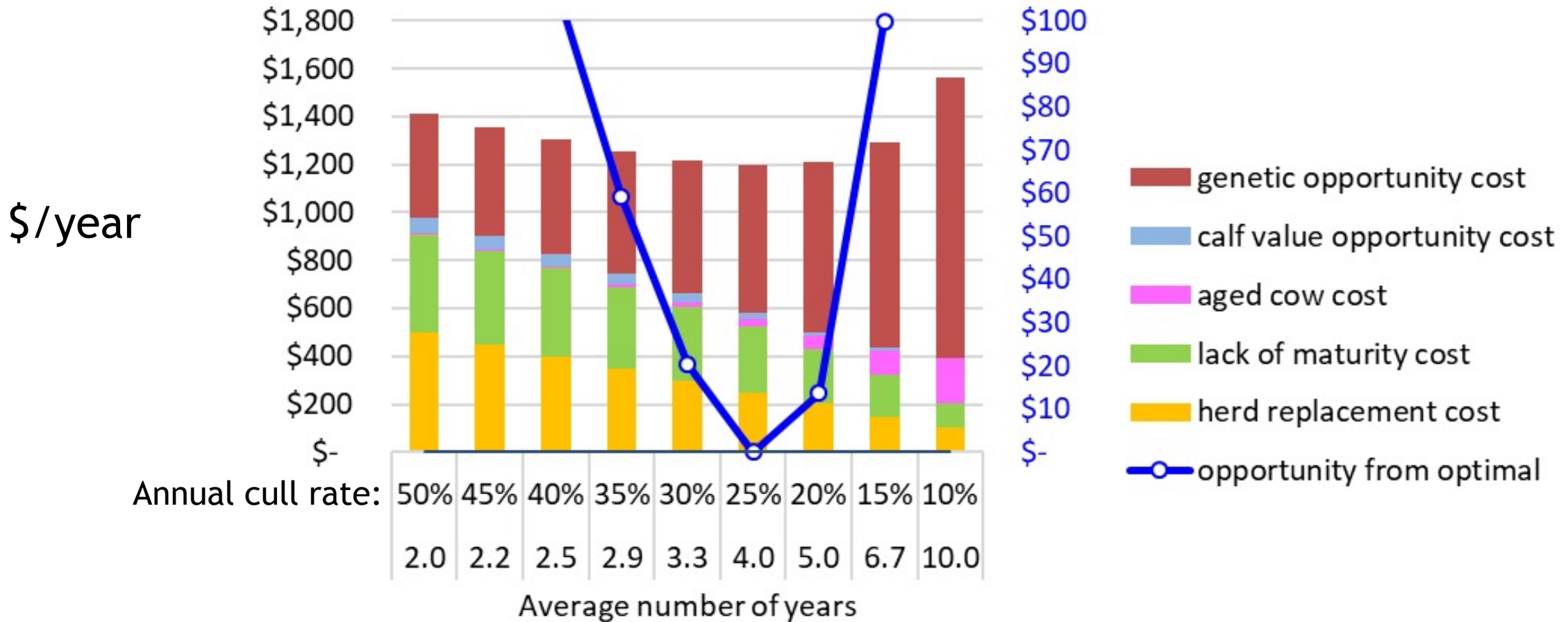
■ Cow ■ Sire



PTA = predicted transmitting ability  
= 1/2 of estimated breeding value

<https://queries.uscdcb.com/eval/summary/trend.cfm>

# Cost of herd structure: +genetic opportunity cost



Increase sire PTA +\$75/year

# August 2021 Net Merit \$ (US selection index) revision:

**More mature cows get more credit**

**→ selection for productive life more important**

old

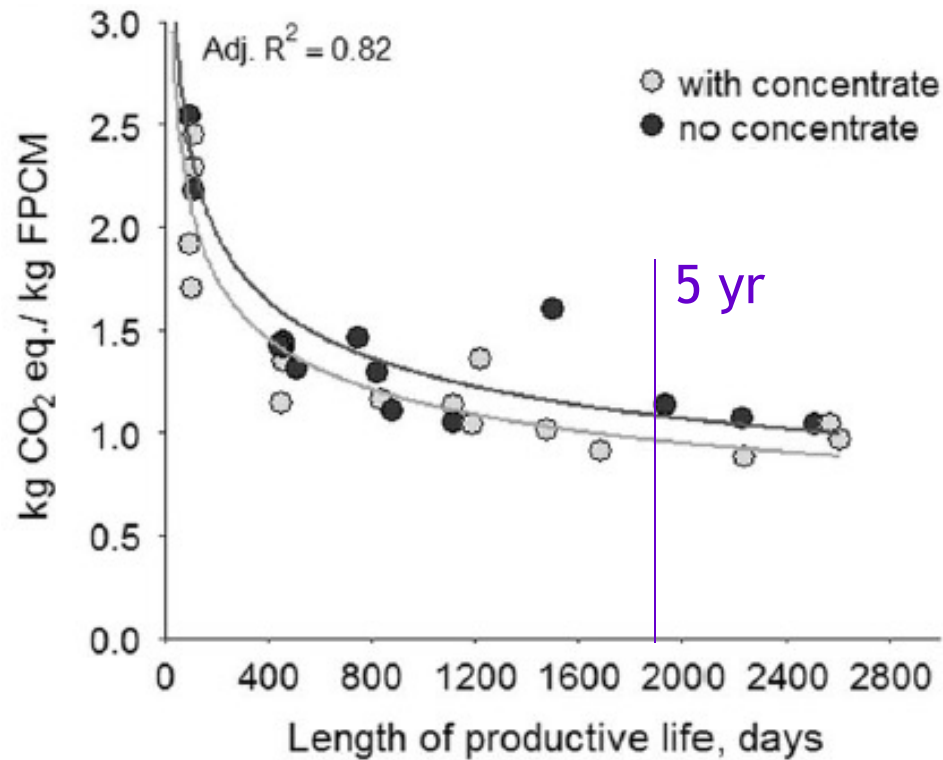
new

Parity	Herd fraction (%)	Average profit (\$)	NM\$ trend (\$)	Mature yield (\$)	Mature weight (\$)	Compound interest (\$)	Adjusted profit (\$)¹
1	37.1	155	75	-436	89	-77	-50
2	23.3	155	31	0	0	-81	249
3	14.7	155	-14	167	-50	-85	317
4	9.2	155	-58	228	-66	-89	314
5+	15.7	155	-103	228	-74	-93	256

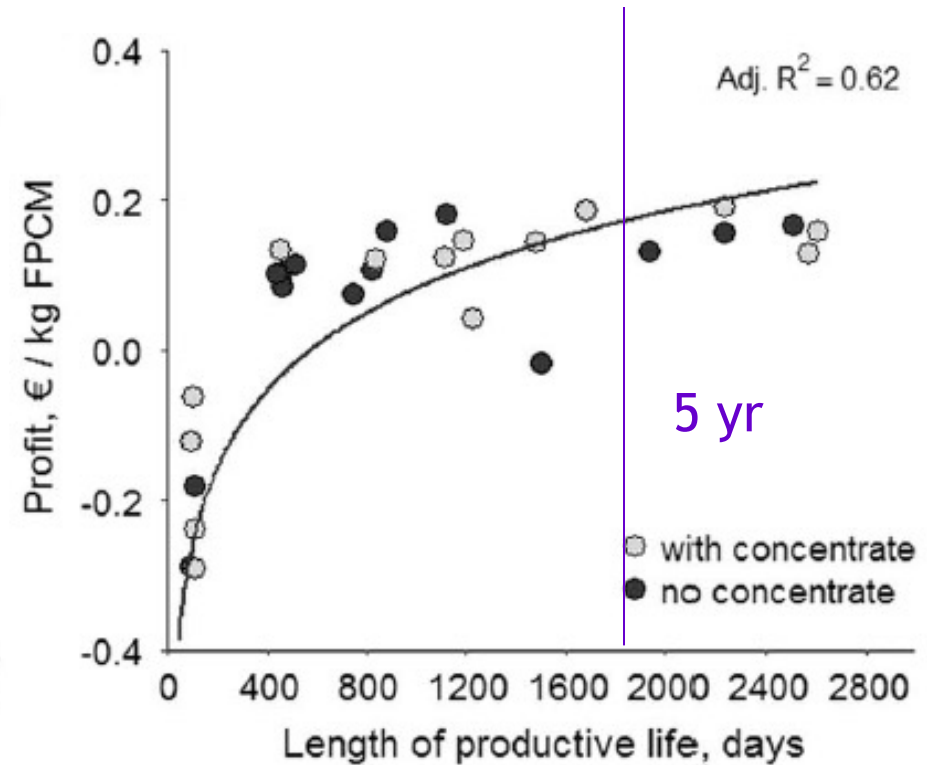
¹Sum of NM\$ trend, mature yield, mature weight, and compound interest plus a constant of \$299 so that average profit weighted by fraction of cows in each parity equals \$155

# Productive life: green house gasses, profitability

## Green house gas



## Profit



Grandl et al. (2019). Animal 13:1 p198

# Replacement decision support



# Optimal replacement decisions (theory)

Economics: need to predict future cash flows of incumbent and challenging cow(s)

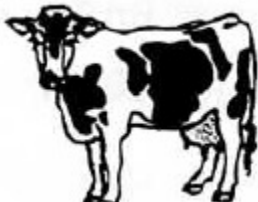
- Consider **opportunity cost** = cost sacrificed on an average challenging cow by keeping the incumbent cow in the herd (*Van Arendonk, 1991*)

Sum of future cash flow (incumbent, Keep)

- Sum of future cash flow (challenger, **Replace**)

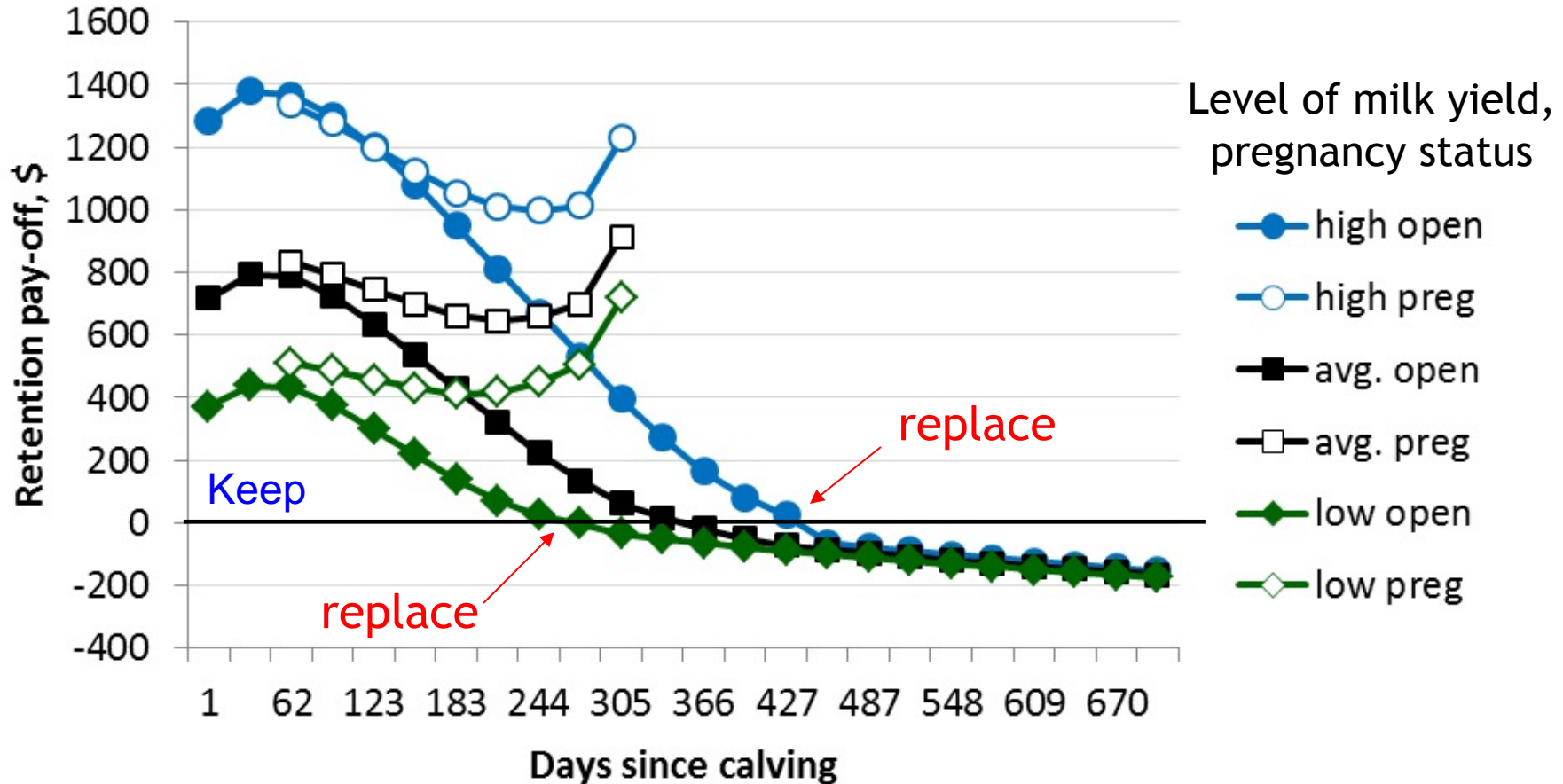
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= Retention pay-off (RPO) = Future value = Keep value

$y = f(x)$ :  or  ?

# Value of keeping the cow in the herd

## Compared to immediate replacement with a heifer



Higher milk yield and pregnancy protect against culling



# Keep Value ( $\approx$ RPO) and Keep Pct

in Florida herd with 1300 cows

## 012 - COMBINATION-- LOW COWS & 30 DAY DRY-OFF barn#2

G	Days	Prev	Curr	KEEP	KEE	Pre	Cur	Proj	R	C	Bred	
R	In	T.D.	T.D.	VALUE	PCT	SCC	SCC	ME	A	No	D	D
P	Milk	Milk	Milk			Act	Act	Milk	T	Br	E	Date
Index												
7	1437	434	50.0	48.5	-413	3	1131	24799	22473	D	C	
16	72	64		11.6	-382	4						
7	490	398	53.0	52.4	-361	4	325	22484	21350	C	C	
6	2194	350	58.0	44.6	-310	4	141	21872	26304	B	C	
16	77	63		15.5	-229	5						
7	1330	210	44.0	44.6	-243	5	1600	5621	13553	E	C	
7	409	366	48.0	44.6	-133	6	93	24323	24235	B	C	
16	73	64		31.0	-26	7						
16	61	69		36.9	231	11						
7	1859	289	44.0	34.9	298	14	33	15139	19246	E	1 P	08/07 05/
7	2791	242	55.0	36.9	306	14	33	9021	20905	D	2 P	10/08 07/
4	2866	202	69.0	68.0	344	15	3430	8401	26884	A	C	
7	1100	210	41.0	34.0	410	17	100	15700	10607	E	1 P	07/17 04/

# Summary

1. Greater feed efficiency → lower carbon footprint
2. Mature cows most profitable, efficient
  - Genetics ↑, management ↑
3. Greater productive life good for sustainability and profitability
  - You can have too many heifers (causing high cull rate)
  - Need better decision-making aids: more math, less art

**Thank you**  
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